

# 廣豐實業股份有限公司 KWONG FONG INDUSTRIES CORPORATION

-1416-

OPERATING REPORT 2017.SEP.

### Disclaimer



- Contents within this report are based on the company's predictions of future operations and are prospective descriptions that contain elements of risks and uncertainty. Hence the actual results of business operations might differ to the descriptions in this report.
- With the exception of law regulations, the company is exempt from any responsibilities on new information, future occurrences or other means mentioned within the contents of this report.

### Corporate Introduction



Kwong Fong Industries Corporation

Establishment Date: 24<sup>th</sup> June 1968

Floatation Date: April 1976

Paid-in Capital: 1,853,421,680 NTD

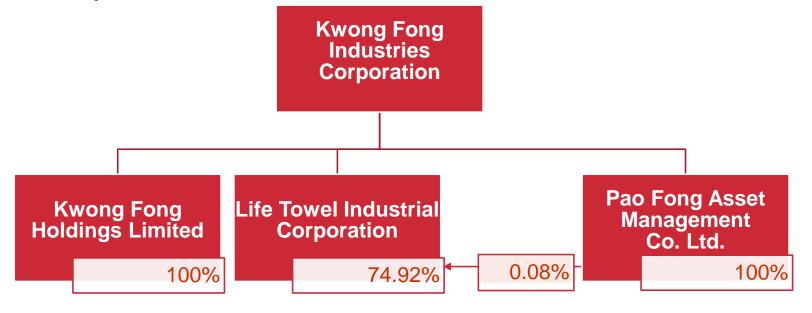
Chairperson: Chiu Wen Da

Main Business: Sale & Manufacture of household fabrics, Property Development, Housing Construction, Mall Management

1968	1992	1998	2009	2014	2016	2017
Founder and Chairman, Mr. Ho Ying Tsai established "Kwong Fong Industries Corp." and the "Life" trademark with paid-in capital of 20 million NTD.	Invested in the establishment of Kwong Fong Overseas Development Ltd.	Invested in the establishment of Pao Fong Investment Ltd; and later renamed as Pao Fong Asset Management Co. Ltd.	The completion of Kwong Fong redevelopment zone at Bade Dist., Tao Yuan City. District. (previous location of Kwong Fong Taoyuan Factory)	Initiation date of the construction of Kwong Fong Plaza.	Acquired use permit for Kwong Fong Plaza	Official Opening of "Kwong Fong Plaza"

# Affiliated Companies





Company Name	Est. Date	Paid-in Capital (Thousand NTD)	Main Business or Manufacturing Product
Kwong Fong Holdings Limited	1992.06.19	US\$ 17,800	Investment of different assets
Pao Fong Asset Management Co. Ltd.	1998.02.04	NT\$ 1,000,000	Asset Management, Real-estate Development, Housing Construction, Mall Management
Life Towel Industrial Corporation	2007.07.04	NT\$ 84,000	Manufacture and Sale of Towels and Household Fabrics







#### **Towel Products**

- Kerchiefs | Hand Towels | Bath Towels | Towel Blankets | Pillow Towels | Shower Mats | Bath Robes
- The recent years, the company has been focusing on the refinement of products, the development of fashionable designs, the achievement of innovative competitiveness and established itself as the leader in home textile branding and technology.





#### **Bedding Products**

- Blanket Covers| Pillow Case | Bed Sheets| Bedspreads | Mattress Protectors | Memory Foam Pillow/Feather Pillow/Ultra Thin Fiber Pillow| Thick Blankets/Thin Blankets/Feather Blankets| Lamb Wool Blankets/Flannel Blankets
- Supplier of bath towels, sheets, blanket covers, feather pillows etc. for multiple 4/5-star hotels, hypermarkets and corporate purchase across Greater China.



### Construction - Main Construction Projects



Project Name	Kwong Fong Park No. 1	Kwong Fong Park No.2	Kwong Fong Park No.3	Kwong Fong Plaza
Construction Time Span	2011~2014	2012~2015	2013~2016	2013~2016
Site Area	7,139 <i>m</i> <sup>2</sup>	10,160 <i>m</i> <sup>2</sup>	5,410 <i>m</i> <sup>2</sup>	28,552 <i>m</i> <sup>2</sup>
Building Type	Residential Building 23F/B2	Residential Building 21F/B2F	Residential Building 18F/B2F	Commercial Building 6F/B4
	Townhouse 4F/B1F			
Number of Households	Building 87 households Townhouse 19 households	200 households	136 households	1building
Unit Size	208~512 <i>m</i> <sup>2</sup>	208~370m²	182~218m²	107,413 <i>m</i> <sup>2</sup>
Total Sales By Project	18 billion NTD	34 billion NTD	18 billion NTD	









### Industry and Commerce District – Mall Management



#### **Kwong Fong Plaza**

- Adopting the Grand Cruise ship as an inspiration, Kwong Fong Plaza implements a spacious commerce plaza
  through the design concept of a city gateway. The vertical green landscape on the west side leads to the third
  floors "Sky Podium", naturally blending in the 5,000 ping/16,525m² ecological landscape scenery of Kwong Fong
  Park and establishing itself as the new landmark of Bade District.
- Combines with Taoyuan Public Library -Taoyuan City Children's Museum of Art to create the ultimate incubator for local youth.
- Shopping, Leisure, Recreation, Gourmet and Culture, 5 Functions in one, satisfying daily needs and family leisure.
   It is also a mall with complementary the largest outdoor environmental park in Taiwan.





Industry and Commerce District – Mall Management

The Commercial area benefits over a million citizens from both Taoyuan City and New Taipei City





戶外生態及 綠地購物商場





八德區唯一 影城入駐





單一運動品 專賣店-迪卡儂





居民圖書館 餐飲、運動 緑地



復興腳

Distance Commute	10km 20mins	20km 40mins
Taoyuan City→	Bade	LuWei
	Taoyuan	Yang Mei
	Zhongli	Long Tan
	Pingzhen	Gui Shan
	Daxi	
New Taipei City→	Sanxia	Shulin
	Yingge	

### Industry and Commerce District – Mall Management



#### Carrefour

4800 ping New Concept Mall Highly comfortable, High product diversity



**Ambassador Theatre** 

High Tier Cinema with 8 movie halls

Exclusively equipped with D-box Seating



Peng Yuan Banquet Hall 1800 ping, 7 meter high ceiling 4 different style of banquet halls



#### Decathlon

1500 ping wholesale store Outdoor Basketball Court Experiencing Area for over 60 forms of sports

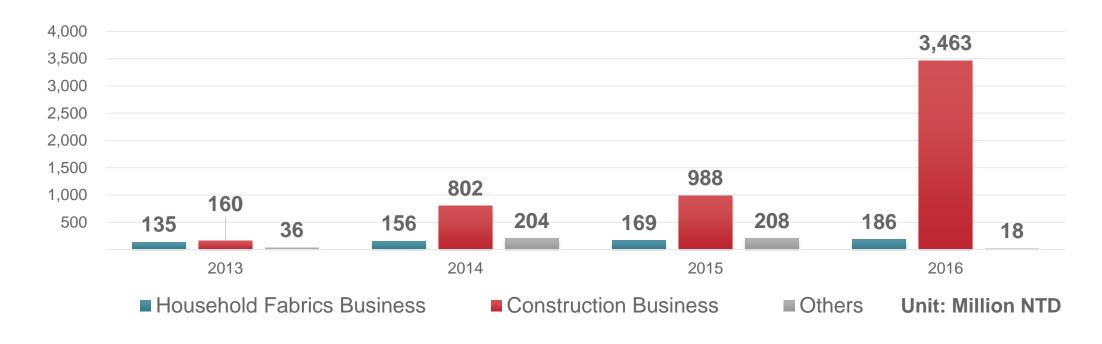


This "Premium Power Center" is composed of the 4 major mega stores including a hypermarket, sporting retail, cinema and banquet hall together with a variety of selected gourmet restaurants.



### Operational Revenue

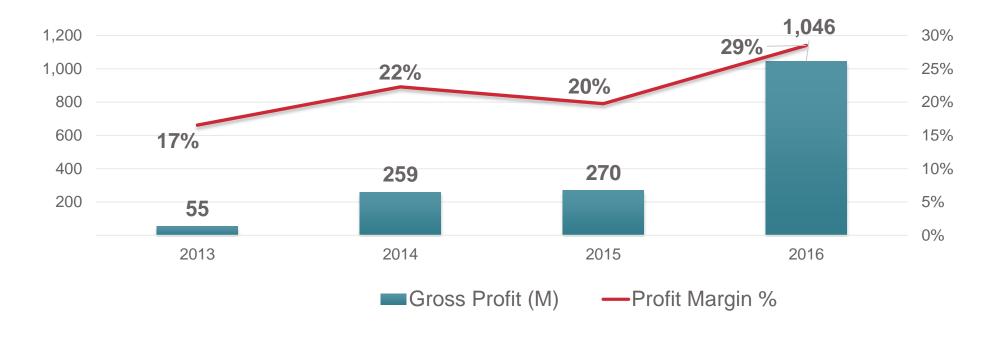




Year	2013	2014	2015	2016
Total Revenue (M)	331	1,162	1,365	3,667
Growth Rate	77%	251%	17%	169%

# Operating Performance & Dividends



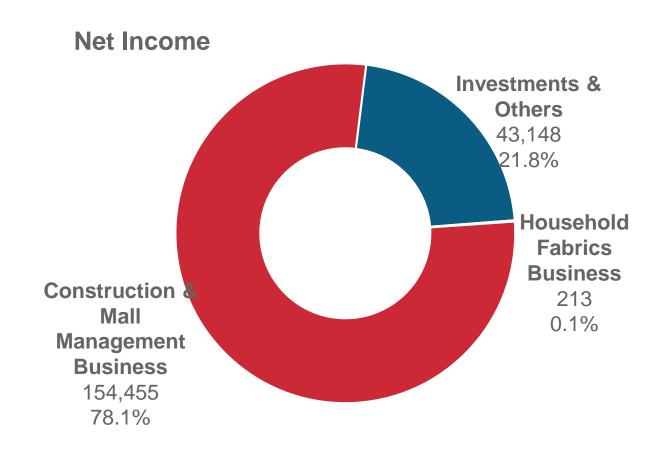


The stock returns of the past 4 years was 107% (cash dividend/earning per share)

Year	2013	2014	2015	2016
Earning Per Share	0.19	1.68	-0.13	4.69
Cash Dividend	2.31	0.3	1.3	3

### Income Statement H1.2017





#### Unit:Thousands

Profit & Loss Statement	JanJun. 2017
Revenue	2,041,703
Gross Profit	547,213
Net Profit	157,722
Net Income	197,816
EPS (NTD)	0.96
Gross Profit Margin	26.80%
Net Profit Margin	7.70%
Net Income Margin	9.70%



Thank You